

Michael J. Fleming, CMI



S A L E S T A X A N D M O R E

BIO

Mike is the founder of Sales Tax and More, a thriving consulting and services firm. Mike's career began on Wall Street in 1986 with Bear Stearns, who moved Mike to Dallas, Texas in 1989. Mike switched from finance to more of a compliance role in 1998 and from there into state taxes. Prior to founding Sales Tax and More, Mike was a director with the CPA firm of Peisner and Johnson, which has focused almost exclusively on sales tax since its founding in 1992. Over the years, Mike has literally assisted thousands of taxpayers, both foreign and domestic, with their tax issues in all United States and Canada. Mike is often quoted by the press and is a frequently requested speaker for webinars and at events across the United States as well as all around the world. Mike's state tax knowledge is very well rounded, and he has helped companies in all industries with their state tax needs. However, he is best known for his work in and around eCommerce issues. Mike is a member of the Institute for Professionals in Taxation and holds the professional designation of Certified Member of the Institute or CMI.

SPEAKING TOPICS

- Part 1: 7 Pillars of a Successful Sales Tax Strategy
- Part 2: 7 Pillars of a Successful Sales Tax Strategy
- Income Tax: The Next Big Battle for eCommerce sellers
- Sales Tax vs. Income Tax
- Physical Presence - Does It Matter for Sales Tax Anymore?
- Remote Seller Sales Tax Update
- Nexus What Next?
- Canadian Sales Tax
- Sales Tax for Drop Shippers
- More!

Please note, Mike can speak on most things related to sales tax. Should you have a specific need not directly addressed in one of our topics above, please contact to us directly.

RECENT SPEAKING EVENTS

- WICPA Tax Conference (2023)
- ASCPA Converge Conference (2023)
- TXCPA Austin: CPE Expo (2023)
- SCACPA Fall Fest (2022)
- MNCPA (2022) (2023)
- SCACPA Spring Splash (2022)

For a complete list of where Mike has spoken or to obtain reviews from these events, please contact us directly.

